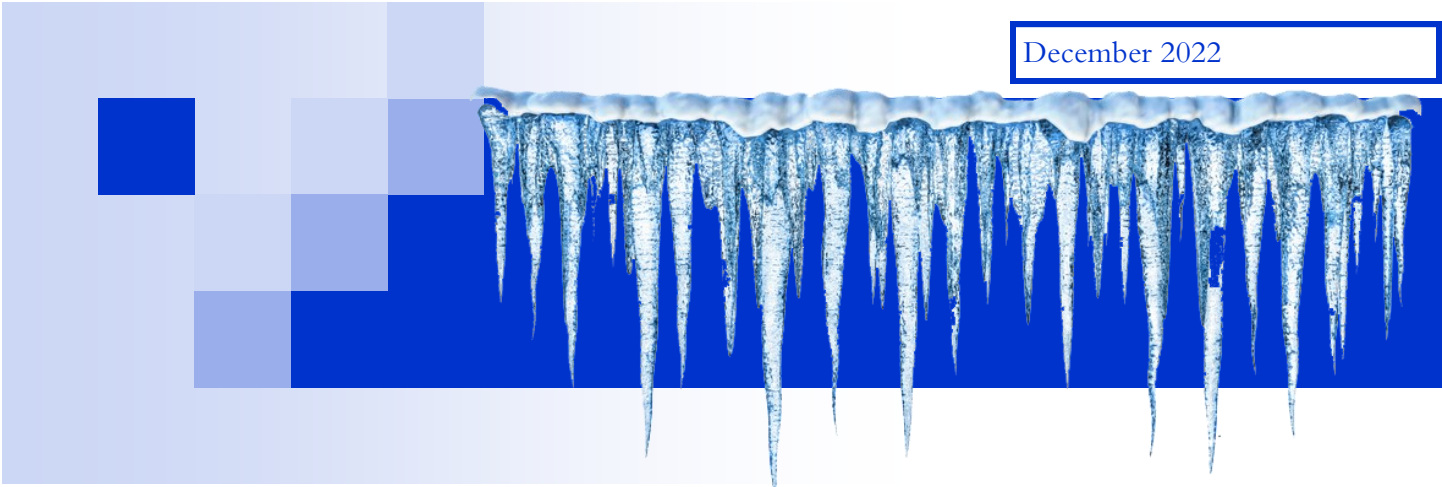


December 2022



THAT'S WHO WE 
REALTOR®

DECEMBER ISSUE



REALTOR® Trademark

The term REALTOR® is not only a trademark owned by NAR and protected by federal law, it is also a valuable membership benefit that distinguishes members from all others in the real estate business. Watch this entertaining video to learn how members can protect the value of the mark by using it properly. Remember, a REALTOR® isn't "just another real estate agent." Being a REALTOR® means more.



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Robert Marx

President

Dearborn Area Board of Realtors

Is it the end of an era?

As I complete my final few weeks as President, I feel like it's the end of an era. Out with the old and in with the new!

We have a much younger, and much more active board than we have had in the past few years, and that's a good thing!

As they say, the times, they are a changing! All of our board members now have an additional year's worth of experience! And even though our CEO Erin Richard is new to the business, even she has almost a year under her belt leading the charge.

I do feel like I'm leaving you guys in good hands. There is a lot to accomplish and many changes ahead, but I feel that the board is quite capable of handling whatever comes up! Here's to an awesome 2023... See you on the flip side!

Robert Marx
Dearborn Area Board of Realtors
President 2022



Erin Richard
Chief Executive Officer
Dearborn Area Board of Realtors

As we enter 2023, I wanted to formally introduce myself to those of you that I have not met yet. I took on the role of Interim CEO in April of this year, and with the guidance of my predecessor Gillian Mashni, was able to catch up and find my footing over the course of the next few months. With the help of my wonderful board, as well as my dedicated and competent admin Andrea Kuentz, I was able to put on these events, modernize our office, and attend great conferences that were put on by NAR and Michigan REALTORS. I am honored to have been appointed the role of Chief Executive Officer on a more permanent level, and I am very excited to work alongside Leila Hamka as our new President, as well as Laila Dakroub as our new President Elect. I look forward to what's ahead in 2023, and getting the opportunity to meet more of you in the REALTOR community. Have a great holiday!

Erin Richard
Dearborn Area Board of Realtors
CEO 2022

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UPCOMING EVENTS 2023

SAVE THE DATES

Dave Dalfino's Course Schedule

- ◇ March 17, 2023 - "CO – Avoiding Carbon Monoxide Concerns"
- ◇ April 14, 2023 - "Indoor Air Quality"
- ◇ May 19, 2023 - "Swimming Pool Safety"
- ◇ Aug 18, 2023 - "UnSick House" Mold, UFFI ,Asbestos, Radon & Lead
- ◇ September 15, 2023 - "Grow Houses" - Marijuana
- ◇ October 20, 2023 - "Fireplaces"

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Affiliate Committee**

**Find application at:
<https://dabor.com/wp-content/uploads/2022/03/committee-application-1.pdf>**

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