

February/March 2023

THAT'S WHO WE

REALTOR[®]

FEBRUARY/MARCH ISSUE



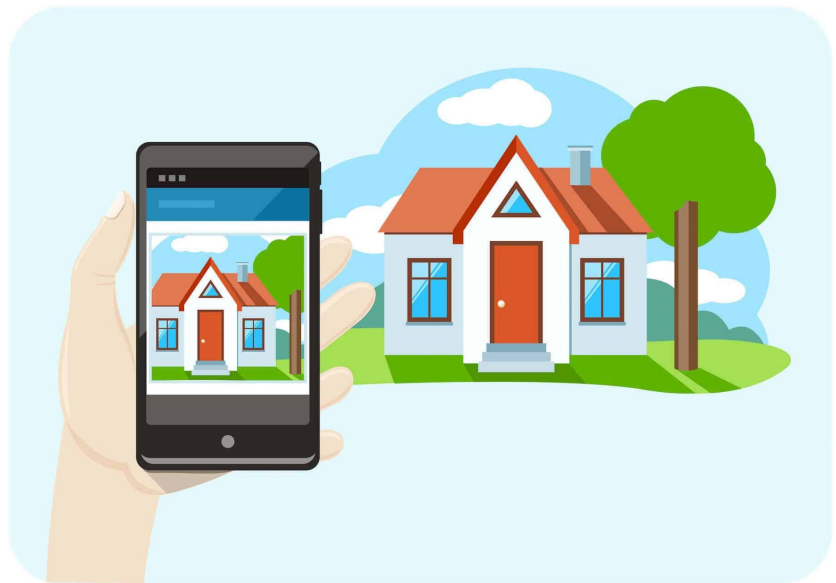
REALTOR® Trademark

The term REALTOR® is not only a trademark owned by NAR and protected by federal law, it is also a valuable membership benefit that distinguishes members from all others in the real estate business. Watch this entertaining video to learn how members can protect the value of the mark by using it properly. Remember, a REALTOR® isn't "just another real estate agent." Being a REALTOR® means more.



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Leila Hamka

President

Dearborn Area Board of Realtors

Hello brokers and realtors.

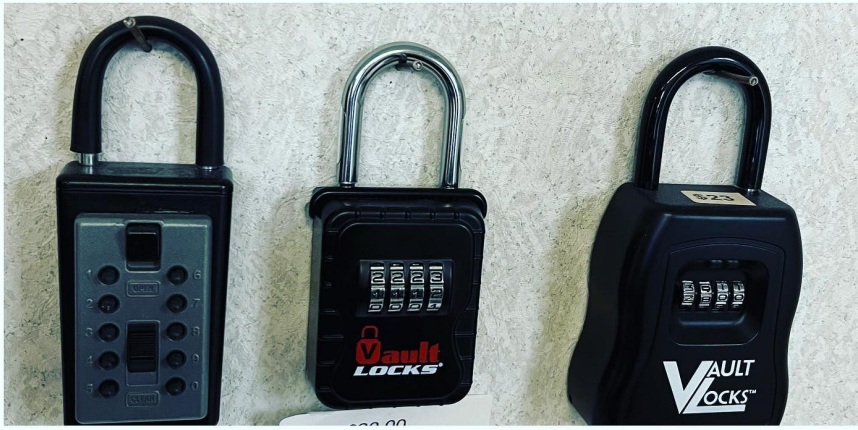
As we approach the busy spring market in real estate, we wanted to share and remind everyone that we have some great products at our board office for your everyday real estate needs.

Some of our items for sale include:

- **Small and Large plastic riders**
- **Open House Signs**
- **Wire Stands**
- **Large and Small stickers**
- **A variety of Lockboxes**
- **Realtor T-shirts and Caps**

Feel free to come by and pick up any real estate items for your everyday work and business transactions! Come visit us at 2350 Monroe St. Dearborn, MI 48124 or call 313.278.2220 for more information on pricing and member discounts!

*Leila Hamka
Dearborn Area Board of Realtors
President 2023*



Come & check out the DABOR Store!

Shop

NEW T-SHIRT DESIGN!

Pick one up for \$25.00!



WHAT *successful* PARTNERS ARE DOING

- social media
- email marketing
- website graphics
- hosting demos



A NEW Member Benefit for Members of H

"The safety and well being of our members is ALWAYS priority! We are truly EXCITED to announce that we have partnered with SafeShowings LLC, a mobile app that gives REALTORS® control of their safety in real time. THE FIRST mobile proactive safety app of its kind. We care enough about your safety, so we encourage you to install and use this new member benefit in your real estate business!"

Heather Wiedrich
RCE, ePRO, C2EX®, AHWD®
Association Executive
HomeTown Association of REALTORS®

FREE
ADMISSION



11AM-3PM

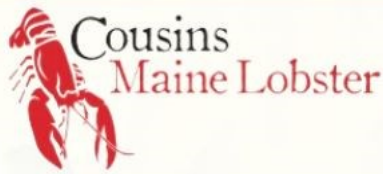
Home & garden EXPO

SUNDAY 3.12.23

WITH SPECIAL GUEST, JEAN ROMAN: GARDEN TALK TOPIC: HOW-TO GROW HERBS AND PRESERVE THEM



Mia's Flower Truck
EST. 2023



Honka's Home Garden



divine crystal
pampered chef

PARK PLACE BANQUET HALL

23400 PARK ST. DEARBORN, MI 48124

FOR MORE INFO CALL OUR MAIN OFFICE @ 313.278.2220 OR BY EMAIL AT ADMIN@DABOR.COM

To sign up for a booth, please contact our office at 313-278-2220. You can also send an email to admin@dabor.com for the form!

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Mortgage	\$210,000
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	x 0.5%
Cash Back	\$1,550

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Mortgages from DFCU Financial are a great opportunity for you, and your clients. Because at DFCU, members earn Cash Back* on all their accounts, including loans. In fact, many members earn up to a mortgage payment per year with us. In addition to fixed and ARMs in a variety of term lengths, we offer several unique programs with generous LTV options. Talk to one of our professionals about what you can offer your clients today.



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*While the DFCU Financial Board of Directors intends to pay Cash Back every year, and has done so since 2007, Cash Back is not guaranteed and will depend on our financial performance and other factors. Annual Cash Back payments are limited to an aggregate of \$10,000 for each tax-reported owner. The IRS requires that Cash Back for an IRA be paid to the same IRA account, and that it be open when Cash Back is deposited. Cash Back to Commercial / Business Banking members is subject to additional terms. Anyone who causes DFCU Financial a loss for any reason is not eligible for Cash Back.

UPCOMING EVENTS 2023

SAVE THE DATES

Dave Dalfino's Course Schedule

- ◇ March 17, 2023 - "CO – Avoiding Carbon Monoxide Concerns"
- ◇ April 14, 2023 - "Indoor Air Quality"
- ◇ May 19, 2023 - "Swimming Pool Safety"
- ◇ Aug 18, 2023 - "UnSick House" Mold, UFFI ,Asbestos, Radon & Lead
- ◇ September 15, 2023 - "Grow Houses" - Marijuana
- ◇ October 20, 2023 - "Fireplaces"

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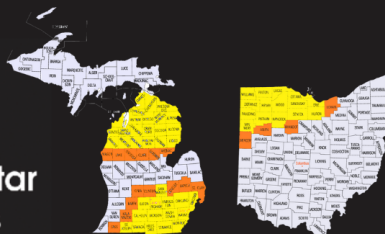
- Home Inspections
 - Commercial
- Septic & Leach Field
- Radon Testing
- Sewer Scopes
- Pest Inspections
- Mold & Air Quality Testing
- Manufactured Home Certifications
- Structural & Insurance Inspections



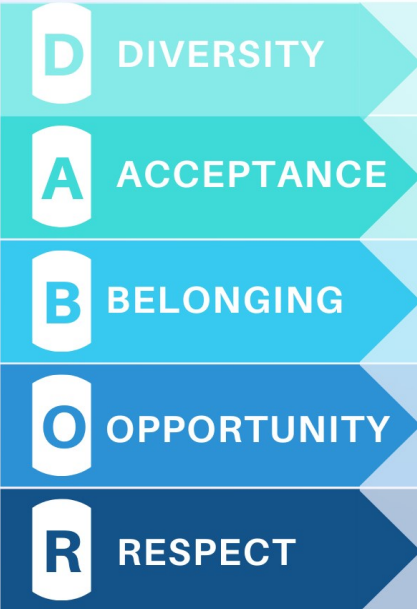
2,000+
Follows



1,000+ 5 Star
Reviews



DABOR is committed to promoting Diversity by creating an environment of Acceptance and Belonging to foster Equal Opportunity and Respect for EVERYONE



If you are interested in volunteering for our Diversity Committee, please contact us for more information.

**Other committees:
Education Committee
Finance Committee
Government Affairs Committee
Affiliate Committee**

**Find application at:
<https://dabor.com/wp-content/uploads/2022/03/committee-application-1.pdf>**

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NAR's Green Designation



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TEAM SPECIALIST



Military Relocation Professional



Real Estate
NEGOTIATION EXPERT

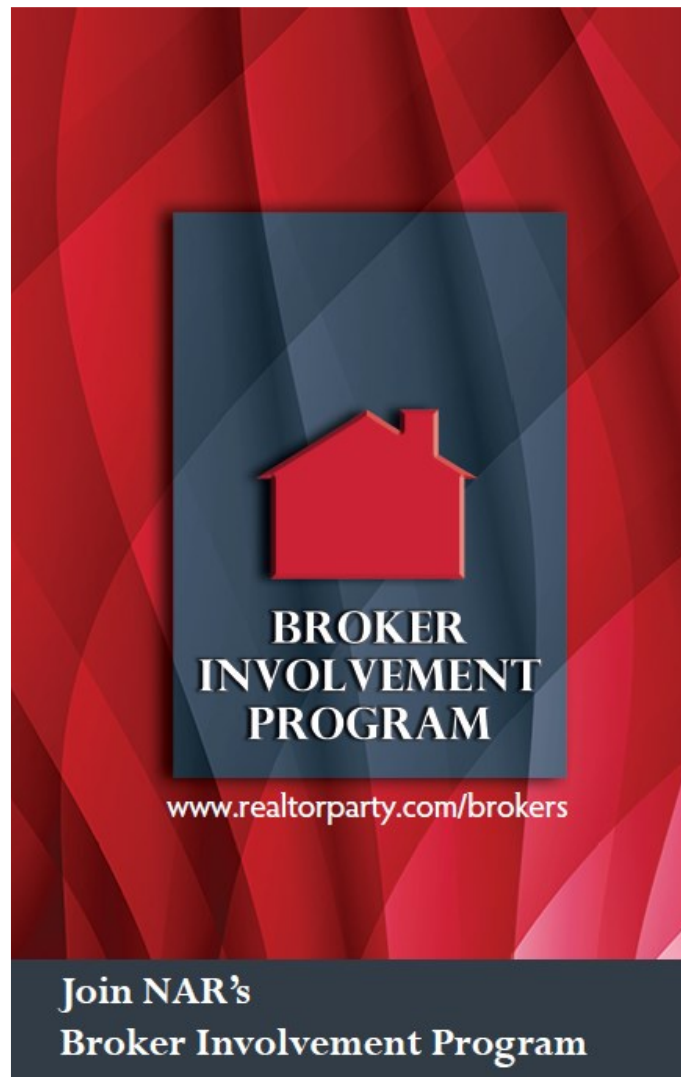


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Broker-owners can use this turnkey program to rally agents to bring REALTOR® Party issues to the attention of state legislatures and Congress. Enrolled broker owners/managers are able to automatically send company-branded national and state Calls for Action directly to their agents. This increases participation rates, while emphasizing the broker-owner's leadership role as a key provider of important information to their agents.



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