

November 2022

THAT'S WHO WE 

NOVEMBER
ISSUE



REALTOR® Trademark

The term REALTOR® is not only a trademark owned by NAR and protected by federal law, it is also a valuable membership benefit that distinguishes members from all others in the real estate business. Watch this entertaining video to learn how members can protect the value of the mark by using it properly. Remember, a REALTOR® isn't "just another real estate agent." Being a REALTOR® means more.

Inside This Issue:

Index	2
From the President's Desk	3
From the VP's Desk	4
Turkey Drive and Gala Info	5-7
Advertisements	8-10
All Upcoming Events	11
Diversity Committee Information	9
Course Sign Up	11
Affiliates	12





Robert Marx
President
Dearborn Area Board of Realtors

Why are you here?

“SERVIAM”

Serviam is Latin for "I will serve." This was the cry of St. Michael the Archangel as a response to Lucifer's "I will not serve" (Non-serviam) when God put the angels to the test.

Why are you here? (wherever you might be at this moment in your life).

If you've questioned where you are at this moment in time, it may be time to ask the question a different way. When I was enrolled in a personal growth workshop (that actually lasted a number of years), one of the results that came out was...

I WAS HERE TO SERVE!

That sometimes meant myself, others, or the situation!

So, try asking that question a different way today. Instead of "why am I here," how about "how can I serve" the relationship, job, and situation. You may be surprised at the answers; not only from yourself but certainly from those around you.

The opportunities to serve in our business are many. We can serve our clients. We can serve our company. And beyond that, we can serve the community.

If you've been thinking about ways to give back, consider volunteering with DABOR! We have many committees and events that could always use an extra hand! You'll be amazed at the new friends you'll make along with possible business contacts as you move yourself through the community.

We look forward to hearing from you.

Robert Marx
Dearborn Area Board of Realtors
President 2022



Leila Hamka
Vice President
Dearborn Area Board of Realtors

Who is The Dearborn Area Board of Realtors and Why Must We Belong to a Board?

Joining the Dearborn Area Board of REALTORS® is one of the most important decisions you can make in your real estate career. Our professional trade association provides many different services to our members. Although our name would seem to tie us strictly to the area of Dearborn and Dearborn Heights, any licensed individual who wishes to join the Dearborn Area Board of REALTORS® may do so through the "Board of Choice" policy of the National Association of REALTORS®.

As you are aware, every Realtor **MUST** belong to a Board of Realtors. By joining a local board, you become part of the Realtor brand. This means carry a level of knowledge and expectations for your work that may be lacking in ordinary licensed agents. DABOR operates to provide our local community of Realtors with the services they need to conduct their business in the most ethical and efficient way possible.

DABOR helps to educate its members using the Code of Ethics by providing relevant continuing education, and by partnering with local groups to create a well informed public Advocate for its members by keeping Realtors informed of any legislative updates on local, state, and national level. Collaborating with local government officials helps to keep us intact with the local level. We also help support our members' concerns within the industry and promote its members by creating a social presence between us and the community, and by having access to the MLS system to buy/sell with other Realtors around the state.

As many of you know, DABOR collects annual dues. Out of the total amount collected, DABOR only keeps \$170 from each member. The remaining amount is divided up between your membership to the National Association of Realtors and to the Michigan Association of Realtors. For that \$170, DABOR operates in the most cost effective manner possible.

Your support to our board is so appreciated and we hope to continue working with you throughout the years. Keep a lookout for exciting things to come!

Find us on Facebook!

Leila L. Hamka
Dearborn Area Board of Realtors
President-Elect 2022

Annual DABOR Turkey Drive



DABOR is providing Thanksgiving Turkeys to families in need in our community. Donations are being accepted to purchase turkeys for the FirstWorks FreeStore Food Pantry in Dearborn Heights. Please donate at the DABOR office or your brokers office. All donations collected need to be brought to the DABOR office by Nov. 15th.



Checks can be made out to:
Dearborn Realtors Community Foundation
Help us reach our goal of \$2400.00



Sign up to volunteer or donate by calling our office at 313-278-2220, or going to our link [here!](#)



You're Invited! *Awards Gala* *&* *Induction Ceremony*

Presented by:

The Dearborn Area Board of Realtors

Ticket Info:

Before Nov 15th 2022: \$45

After Nov 15th 2022: \$50

Call 313.278.2220 for Tickets

Date:

Wednesday
December 7th, 2022
6 O'Clock in the evening

Location:

Fairlane Banquet Hall
700 Town Center Dr
Dearborn, MI 48126

Dinner & Entertainment • 360 Photobooth
Basket Items • Cash Bar • Formal Black Tie

Sponsorship Opportunities Available

Buy your tickets now by going to [your member portal!](#)

Headliner \$2,500

1-3 Minute Presentation Speaking Spot

8 Dinner Tickets (\$400) Table Seated
Near City Officials/Dignitaries

Full Page Ad in Event Program

Logo and mention in all marketing
material for event (Emails, Fliers, and
Invitations)

Logo on Place Cards at Raffle Table

Logo and tagged in all Social Media
Posts

Star \$1,500

4 Dinner Tickets (\$200)

Half Page Ad in Event Program

Logo and mention in all marketing
material for event (Emails, Fliers, and
Invitations)

Logo on Place Cards at Raffle Table

Logo in all Social Media Posts

Encore \$1,000

4 Dinner Tickets (\$200)

Quarter Page Ad in Event Program

Logo in Signage at Registration Table

Logo on Place Cards at Raffle Table

Spotlight \$400

2 Dinner Tickets (\$100)

Logo in Event Program

Logo in Signage at Registration Table

Program Ad Only

Full Page Ad in Event Programs \$500

Half Page Ad in Event Program \$300

Quarter Page Ad in Event Program
\$200

Please return form and payment

Sponsorship Level

Name

Address

Phone

Fax

Email



Cash, Check or Charge accepted, please make checks payable to DABOR
Dearborn Area Board of REALTORS®, 2350 Monroe, Dearborn, MI 48124

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The hunt is about so much more than the house. Home buying hiccups lead to...



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Shannon Barnett

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A measured floor plan of the entire home
- **PTPHomeManual**
Powered by Centriq
The digital owner's manual for the home

The Dalfino Team

734-427-5577 call or text 7 Days/Week

DalfinoTeam@pillartopost.com

DalfinoTeam.com



*Where available. Not all services are offered by every office. Each office is independently owned and operated.

UPCOMING EVENTS 2022

SAVE THE DATES

NOV. 18

Turkey Drive Drop-off

NOV. 9-14

NAR Convention

DEC. 7

Gala and Installation of Officers

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Come & check out the DABOR Store!

**We carry everything you need from
solid plastic riders, starburst signs,
lockboxes, & booties!**

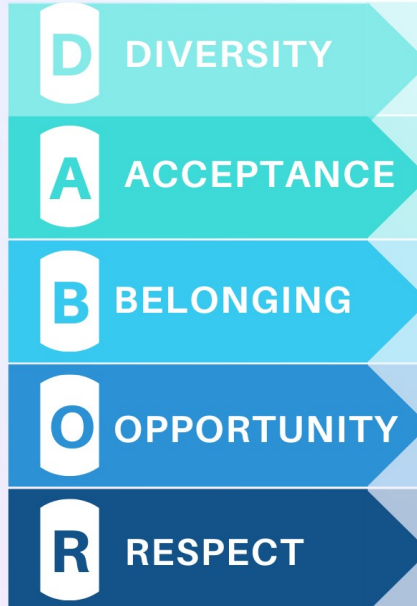


***NEW T-SHIRT
DESIGN!***

**Pick one up
for \$25.00!**

NEW

DABOR is committed to promoting Diversity by creating an environment of Acceptance and Belonging to foster Equal Opportunity and Respect for EVERYONE



If you are interested in volunteering for our Diversity Committee, please contact us for more information.

**Other committees:
Education Committee
Finance Committee
Government Affairs Committee
Affiliate Committee**

**Find application at:
<https://dabor.com/wp-content/uploads/2022/03/committee-application-1.pdf>**

Sign up here for classes today!



NATIONAL
ASSOCIATION *of*
REALTORS®



CENTER FOR
REALTOR®
DEVELOPMENT

Designation Courses



Certification Courses



Enroll in the NAR Broker Involvement Program today!



Bring REALTOR® Party issues to the attention of state legislatures and Congress.

Broker-owners can use this turnkey program to rally agents to bring REALTOR® Party issues to the attention of state legislatures and Congress. Enrolled broker owners/managers are able to automatically send company-branded national and state Calls for Action directly to their agents. This increases participation rates, while emphasizing the broker-owner's leadership role as a key provider of important information to their agents.



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2-10 Home Buyers Warranty
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Kristee Golan • (248) 639-9759

Choice Home Warranty
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