

October 2024

THAT'S WHO WE

OCTOBER ISSUE



**What's coming
this Fall?**

**Member Appreciation
Day at DABOR, Friday,
October 4**

**Our Annual Turkey Drive
this November 19**



Dearborn Area Board of REALTORS Fair Housing NAR

“Real estate professionals and consumers depend on strong fair housing laws and practices for our communities and economy to thrive. Discrimination distorts the housing market and closes the door on the American dream of homeownership for qualified buyers. At NAR, we advance our commitment to fair housing through policy advocacy, innovative programming, and legal guidance.

Report Housing Discrimination

If you believe your rights may have been violated, we encourage you to [report housing discrimination](#) to the Office of Fair Housing and Equal Opportunity (FHEO) at the Department of Housing and Urban Development (HUD).

Policy Advocacy

NAR promotes public policy to advance broader homeownership availability, accessibility, and affordability in all communities. We prioritize efforts to narrow homeownership gaps among demographic groups and promote strong enforcement of anti-discrimination laws in the housing market.

Programs

NAR's [Fair Housing Action Plan](#), abbreviated ACT!, emphasizes Accountability, Culture Change, and Training, to advance fair housing in the industry. We raise awareness, deepen understanding, and hold ourselves accountable.

Compliance

NAR provides guidance and support to ensure our members comply with fair housing laws and the [REALTOR® Code of Ethics](#). We work closely with state and local associations to establish best practices on evolving legal issues in real estate.”

To learn and read more about Fair Housing from NAR, visit [Fair Housing \(nar.realtor\)](#)



DABOR Sponsors

Cider & Donuts



MEMBER APPRECIATION DAY

OCTOBER 4, 2024

12-5PM

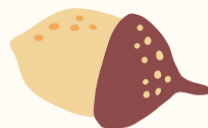
Drive-thru event in the
association parking lot:

2350 Monroe
Dearborn, MI 48124.

- No registration needed-

(313) 278-2220 | ceo@dabor.com

Visit us at www.dabor.com





Check out our most recent and first ever annual Golf Outing here at DABOR! Thank you to our generous sponsors and golfers who participated to make this event a success and so memorable!

<https://vimeo.com/1009268883>



Congratulations, to our raffle and cash prize winners!



REALTOR® Trademark

The term REALTOR® is not only a trademark owned by NAR and protected by federal law, it is also a valuable membership benefit that distinguishes members from all others in the real estate business. Watch this entertaining video to learn how members can protect the value of the mark by using it properly. Remember, a REALTOR® isn't "just another real estate agent." Being a REALTOR® means more.

Find In This Issue:

Fair Housing from NAR

Cider & Donut Member Appreciation Day

Golf Outing Recap

New Board of Directors

Upcoming Classes & Events

Free 6-Hour Con-ed Information

Recent Events

Wise Wednesday Fall/Winter Class Sched-

Affiliates List

Meet our new 2025 DABOR Board of Directors

Congratulations!

2025 NEW BOARD OF DIRECTORS



EDDIE HAIDAR

**KW LEGACY
RONNIEA TEAM**



JESSICA TREMONTI

**C21 CURRAN &
OBERSKI**



ALI SHAMI

REMAX TEAM 2000

Recent Con-ed Class



Check out our classes hosted by DABOR! Be sure to re-view our list of available classes to see which ones qualify for CE credit. Thank you to Trademark Inspection Services for presenting on squatters and property owner rights.



DABOR IN PARTNERSHIP WITH FIRSTWORKS:



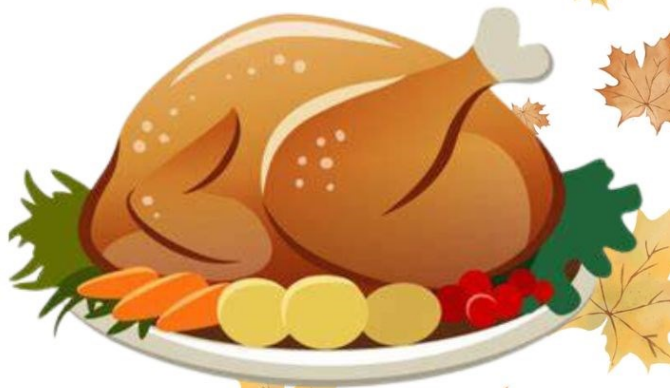
**GIVE BACK TO THE
COMMUNITY THIS FALL**

Annual DABOR Turkey Drive

DONATE TODAY

Now through November 17, 2024

*FirstWorks is a
volunteer-run
food pantry in
Dearborn
Heights, MI*



Dearborn Board Of Realtors

ceo@dabor.com



Tap QR Code for more details

DONATE ❤️

**The need of our community is especially great this year.
Help provide local families a turkey for Thanksgiving
this year. Our goal is to provide 130 turkeys to those in
need.**

***Interested in Volunteering? Contact Andrea Kuentz
(313) 278-2220 | ceo@dabor.com
Donate by phone or via QR code***

Guest Speaker Spotlight: Meet Jordan Twardy

One of the incredible speakers from our Q&A session at the September 19 Annual Breakfast Member Meeting.



Jordan Twardy

Director of Economic Development | City of Dearborn

Jordan Twardy has served as Dearborn, Michigan's Economic Development Director since April 2022, leading a team of more than 60 talented professionals that handle all land use development services for the City. Jordan and his team are working to realize Mayor Hammoud's vision for a modern, transparent, consistent, and helpful city hall that drives positive development outcomes for Dearborn. Since 2022 he has prioritized changes to staffing, processes, and ordinances as well as updates to the City's Master Land Use Plan and business development efforts.

Jordan brings more than 15 years of experience and is passionate about helping teams transform ambitious ideas into workable realities that benefit the community. Prior to Dearborn, Jordan led Ferndale, Michigan's development and planning efforts, and served as executive director of a regional nonprofit serving 13 cities and 3 counties. In Ferndale, Jordan led the creation of 500 housing units and \$60M in investment in the community. Jordan holds a Master's Degree in Urban and Regional Planning from the University of Michigan and a Bachelor's Degree in International Relations and History from Oakland University.



ANNOUNCEMENT

FREE 6 HOUR CON ED



Email
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to request a
discount code.



Register with your
discount code at:
<https://www.myrealestateschool.com/dearborn>



Take your 6hrs of
free Con-Ed. This
is an virtual class

The Dearborn Area Board of Realtors in partnership with Michigan Institute of Real Estate and Namir George is proud to announce **FREE 6 HOUR CON ED** for all **DABOR PRIMARY** members. This FREE CON ED class is offered online only.



JOIN OUR GOVERNMENT AFFAIRS COMMITTEE

This committee engages with government officials through interviews and meetings to advocate for policies that benefit the Real Estate Industry.



Get up close and personal with our government officials.

To get involved contact our office at ceo@dabor.com
Don't stop there, check out our Annual Member Meeting Breakfast through video. Click on the image below or visit <https://vimeo.com/1012163675>



MICHIGAN REALTORS®

REALTOR® OF THE
YEAR NOMINEE

Jasmine Sheffield



DEARBORN AREA BOARD



EMBRACE THE
CHANGE



Congratulation to our very own Jasmine Sheffield on being named REALTOR of the year and nominated at the state level!



DON'T FORGET!

As required for REALTOR® membership, you must complete your Code of Ethics training by **Dec 31st!**

WHY WAIT?

Visit nar.realtor/code-of-ethics-training to check your status and view training options today.

Don't forget to fulfill your Code of Ethics Training Requirement by Dec. 31st! As required for REALTOR® membership, all REALTORS® must complete at least 2.5 hours of ethics training that meets specific learning objectives and criteria. The current cycle deadline is Dec. 31, 2024. Why wait? Head to nar.realtor/code-of-ethics-training to check your status and view training options today.



WISE WEDNESDAY



1:30PM - 2:30PM
November 6, 2024

Fair Housing Course by Superior Title Insurance



Henry Ford Centinnal Library
16301 Michigan Ave,
Dearborn, MI 48126

Gain valuable insights into Fair Housing Laws, explore the REALTOR® Code of Ethics & Compliance, and discover practical tools and resources to enhance fair housing practices.

1 hour free Con-Ed credit

**Presented by
Superior Title**



**SUPERIOR TITLE
COMPANY**

ceo@dabor.com

REGISTER NOW

To register for this class, visit the following link:
<https://lp.constantcontactpages.com/ev/reg/e4ds9fv>



We had the pleasure to have speaker Hassan Ahmad and amazing persons Jordan Twardy, Brendon Donahue, and John Galvan led a Q&A session. Thank you to everyone who came out to our Breakfast Member Meeting.



UPCOMING EVENTS 2024

SAVE THE DATES: October– December

October 4: Cider & Donuts, Member Appreciation Drive-thru event at DABOR

October 23: Title Insurance Class– Volume One

November 6: Fair Housing Con-ed Class

December 4: REALTORS Installation of Officers and Member Gala

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"WISE WEDNESDAYS"

2024 FALL/WINTER

Class Schedule



| DATE | CLASS | COST | TIME | LOCATION | DESCRIPTION |
|------------|---|------|---------------------------|---|--|
| 08/07/2024 | <u>Tax Reductions Strategies for Real Estate Professionals</u> - hosted by Bradford Tax Solutions | FREE | 10:00AM - 12:30PM | Virtual via zoom | Maximize your tax savings with key strategies for real estate professionals. Learn how to deduct car expenses, home office costs, and family medical expenses. |
| 09/18/2024 | <u>Squatter & Property Owner Rights</u> , (1 HR CE included) - hosted by Trademark Inspection | FREE | 12:30PM - 1:30PM | Henry Ford Centennial Library- Dearborn | This course is designed to go over what squatting is and what rights squatters and property owners each have. |
| 10/09/2024 | <u>Lunch and Learn (12PM-1PM) Fair Housing Class</u> , (1 HR CE included) - hosted by Superior Title | FREE | 12:00PM - 1:00PM | Henry Ford Centennial Library- Dearborn | Satisfies new Fair Housing CE requirement. |
| 10/23/2024 | <u>"Understanding Title Commitments: Title Training Vol One – Title 101"</u> hosted by Fidelity National Title, Tina Gage (1 HR CE included) | FREE | 10:30 AM - 11:30 AM | Henry Ford Centennial Library- Dearborn | Learn the basics of title insurance, including policy types, reading title commitments, the importance of preliminary title and more! |

***Make sure you are opted into emails from Dearborn Area Board of Realtors to be sure not to miss your invitation to these courses as they near their course dates!

OTHER COURSES:

| | | | |
|--|--|--|---|
| <p>FREE</p> <p>ALL YEAR</p> <p>6 Hour Con-Ed</p> <p>FREE TO DABOR MEMBERS Send a request for a coupon code to admin@dabor.com</p> | <p>ALL YEAR</p> <p>Pre-Licensing Course</p> <p>www.youlearnit.com/dabor</p> | <p>ALL YEAR</p> <p>Broker Classes</p> <p>www.youlearnit.com/dabor</p> | <p>ALL YEAR</p> <p>Builder Courses</p> <p>www.youlearnit.com/dabor</p> |
|--|--|--|---|

@dearbornrealtor

WISE WEDNESDAYS

Sponsored by DABOR

**WEDNESDAY,
OCTOBER 23, 2024**

10:30AM-11:30AM

Henry Ford Centennial Library
16301 Michigan Ave.
Dearborn, MI 48126



Tina Gage

VP Regional Sales Manager
Fidelity National Title

Title Insurance 101 Class

- Types of Title Insurance Policies
- How to Read a Title Commitment
- Why Preliminary Title is Important
- And more...



www.dabor.com



admin@dabor.com

To register for this class, click on the link below:

[Registration \(constantcontactpages.com\)](http://constantcontactpages.com)



NOW OFFERING FLEXFUND

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- **PTPFloorPlan**
A measured floor plan of the entire home
- **PTPHomeManual**
Powered by Centriq
The digital owner's manual for the home

The Dalfino Team

734-427-5577 call or text 7 Days/Week

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*Where available. Not all services are offered by every office. Each office is independently owned and operated.



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- **Our Home Buyer Protection Guarantee Gives Your Clients \$100 Dollars Off a Second Home Inspection If Needed Within 30 Days To Keep Them Moving Forward.**
- **Modern Digital Reports Reviewed Onsite.**
- **We Don't Sell Your Client's Data. Other Companies That Offer Certain Products, Warranties, or Guarantees With Their Inspections are Required to Sell Your Client's Data.**
- **InterNACHI's "We'll Buy Your Home Back Guarantee" is Included FREE for Home Buyers, Learn More at: <https://www.nachi.org/buy.htm>**
- **Complementary Custom Closing Gifts For Your Clients.**



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